



## **THE RURAL ELECTRIFICATION AUTHORITY**

### **REQUEST FOR EXPRESSIONS OF INTEREST**

#### **TO**

### **ENTER INTO A PUBLIC PRIVATE PARTNERSHIP FOR THE OPERATION AND MAINTENANCE OF THE CHABA SOLAR MINI GRID IN CHILUBI DISTRICT, NORTHERN PROVINCE, ZAMBIA -RE-ADVERTISED**

#### **1.0 BACKGROUND**

The Rural Electrification Authority (REA) is a statutory body established by the Rural Electrification Act No.5 of 2023. The overall mandate of REA is to facilitate increased access to electricity in rural areas for improved productivity and quality of life for the rural population in Zambia. The Act mandates REA, among other functions, to facilitate the formation of appropriate institutions to generate, distribute or supply electricity to specific localities in rural areas.

In view of the above, the Government of the Republic of Zambia (GRZ) through REA has developed a 48.5kWp Solar Mini Grid in Chaba area in Chilubi District of Northern Province. The project site is situated about 916km from Lusaka with its geographical coordinates at 10°58'44.4"S 30°05'09.6"E. The Solar Mini Grid is designed to provide electricity services such as lighting, energy-efficient cooking solutions, and productive use to households, social institutions, and businesses in the area.

#### **2.0 OBJECTIVE**

REA intends to enter into Public Private Partnership through a Management Contract with a private company to be selected competitively to operate and maintain the Chaba Solar Mini Grid.

### **3.0 SCOPE OF WORKS**

The scope of the works shall include the following:

- i. Conduct electrical and mechanical maintenance of the Solar Mini Grid;
- ii. Conduct sales and marketing to sign-up new customers;
- iii. Identify the need for additional generation and storage capacity;
- iv. In consultation with the Authority, conduct expansion of the distribution network to connect new customers;
- v. Design programmes for demand stimulation such as energy efficient appliance financing programs
- vi. Present plans for tariff discounts and promotions to the rural electrification Authority;
- vii. Submit Annual Reports including audited financial statements;
- viii. Establish and maintain an asset register for inventories including storage of critical spare parts; and
- ix. If the preferred bidder shall be a consortium, the Contracting Authority intends to require the preferred bidder to establish an independent legal entity as a Special Purpose Vehicle (SPV) to undertake the project.

### **4.0 REQUIREMENTS**

The applicant shall be required to submit the following documentation:

- i. Copies of Registration Certificates and/or Business Licenses;
- ii. Outline of key References relevant to the assignment;
- i. Experience in similar assignment (at least 1 year as a developer of mini grids);
- ii. Participation of local firms in the SPV;
- iii. A joint venture agreement in cases where firms associate;
- iv. Demonstrate qualifications and experience of key staff relevant to the assignment;
- v. Demonstrate financial capacity/possible lines of credit to undertake the assignment (minimum of K300,000.00); and
- vi. EOIs should be in one (1) original and six (6) copies.
- vii. There will be no charges for the EOI and RFP documents for this tender this is in order to allow maximum participation by the private sector.

The Rural Electrification Authority now invites eligible firms to indicate their interest to enter into a PPP arrangement with REA in order to provide the above-mentioned services.

## 5.0 CLARIFICATIONS

Clarification during evaluation by REA:

- a) During the evaluation, the Authority may request the Applicant for any clarifications. The Applicant shall furnish in writing the necessary clarifications to the Authority at the address given below.
- b) Failure to provide information essential to evaluate the applicant's qualifications, or provide timely clarifications or substantiation of information furnished, the Authority will be at liberty to declare such an applicant as non-responsive.
- c) All requests for clarification from interested firms concerning this invitation must be addressed to:

Manager Procurement  
Rural Electrification Authority  
Plot No. LN15087/2,  
Great North Road  
Telephone: 241296/ 241298  
**LUSAKA, ZAMBIA**

**Email** [LChiluwa@rea.org.zm](mailto:LChiluwa@rea.org.zm) **and in copy** [Echandi@rea.org.zm](mailto:Echandi@rea.org.zm)

Interested firms may obtain further information from the undersigned, during office hours, 08:00 hours to 17:00 hours, local time. The Telephone numbers are: +260-211-241296, +260-211-241298

## 6.0 SUBMISSIONS

The Expressions of Interest should be deposited in the tender box at the Rural Electrification Authority Annex Building on **Plot No. LN15087/2, Great North Road**, Lusaka, Zambia clearly marked "**EXPRESSION OF INTEREST TO ENTER INTO A PUBLIC PRIVATE PARTNERSHIP FOR THE OPERATION AND MAINTENANCE OF THE CHABA SOLAR MINI GRID IN CHILUBI DISTRICT, NORTHERN PROVINCE, ZAMBIA**", in sealed envelopes and addressed to The Chief Executive Officer, Rural Electrification Authority, **Stand no. LN15087/2, Great North Road**, Lusaka, Zambia.

The closing date for the receipt of applications is Friday , **25<sup>th</sup> April 2025 at 10:00 hours local time.**

The Expressions of Interest shall be opened immediately thereafter in the Boardroom of the Rural Electrification Authority on **Plot No. LN15087/2, Great North Road,** Lusaka, Zambia in the presence of bidders or their representatives who choose to attend. **HOWEVER, TELEFAX OFFERS WILL NOT BE ACCEPTED AND EQUALLY LATE SUBMISSIONS WILL NOT BE ACCEPTED.**

Lennox Chilwa  
Manager Procurement  
For/Chief Executive Officer  
**RURAL ELECTRIFICATION AUTHORITY**